

**Washington State Department of Labor And Industries  
Retrospective Rating**

**Enrollment Period Beginning:  
01-01-2002  
First Evaluation**

**Report Date: 10-15-2003**

**PAF: 0.6250**

<b>Association Name</b>	<b>Standard Premium</b>	<b>Developed Losses</b>	<b>Standard Loss Ratio</b>	<b>Plan</b>	<b>Max Prem Ratio</b>	<b>Size Group</b>	<b>Cumulative Refund/ (Assessment)</b>	<b>Ratio Refunded (Assessed)</b>
Subtotal - 65 Firms with Refunds	7,393,421	4,011,980	54%				2,506,814	34%
Subtotal - 27 Firms with Assessments	3,492,364	6,718,825	192%				(606,183)	(17%)
<b>Subtotal - 95 Individual Firms</b>	<b>10,885,785</b>	<b>10,730,805</b>	<b>99%</b>				<b>1,900,631</b>	<b>17%</b>
Automotive Service Assoc. of WA	2,539,288	3,876,961	153%	B	1.1	11	(253,929)	(10%)
Automotive United Trades Org.	1,041,672	1,334,034	128%	B	1.15	14	(156,251)	(15%)
AWB - Mfg.	10,136,856	9,610,180	95%	B	1.15	7	2,256,508	22%
Contractors Alliance	4,344,538	3,967,217	91%	B	1.1	9	972,404	22%
Far West Fertilizer & Agrichem Assoc.	779,693	1,638,253	210%	B	1.15	15	(116,954)	(15%)
National Electrical Contractors Assoc - Puget Sound Chapter	3,928,194	2,058,225	52%	B	1.1	9	2,178,703	55%
WA Restaurant Assoc.	25,226,701	23,900,378	95%	B	1.2	5	6,106,399	24%
WA St McDonalds Operators Assn	1,657,106	1,433,742	87%	B	1.2	12	429,823	26%
WA State Auto Dealer's Assoc.	10,828,811	11,952,882	110%	B	1.1	7	931,825	9%
WA State Mason Contractors	1,631,738	1,275,812	78%	B	1.1	12	443,957	27%
<b>Subtotal - Associations</b>	<b>62,114,597</b>	<b>61,047,684</b>	<b>98%</b>				<b>12,792,485</b>	<b>21%</b>
<b>Total Enrollment</b>	<b>73,000,382</b>	<b>71,778,489</b>	<b>98%</b>	<b>B</b>	<b>1.2</b>	<b>12</b>	<b>14,693,116</b>	<b>20%</b>

## Individual Firms - Detail by Plan

	Standard Premium	Developed Losses	Standard Loss Ratio	Cumulative Refund/ (Assessment)	Ratio Refunded (Assessed)
<b>Plan A:</b>					
31 Firms with Refunds	1,532,603	536,282	35%	589,862	38%
7 Firms with Assessments	247,387	719,638	291%	(103,149)	(42%)
<b>Subtotal - 38 Firms</b>	<b>1,779,990</b>	<b>1,255,920</b>	<b>71%</b>	<b>486,713</b>	<b>27%</b>
<b>Average Firm Size</b>	<b>46,842</b>				
<b>Plan A1:</b>					
5 Firms with Refunds	439,662	310,968	71%	135,716	31%
2 Firms with Assessments	222,320	389,669	175%	(56,488)	(25%)
<b>Subtotal - 7 Firms</b>	<b>661,982</b>	<b>700,637</b>	<b>106%</b>	<b>79,228</b>	<b>12%</b>
<b>Average Firm Size</b>	<b>94,569</b>				
<b>Plan A2:</b>					
9 Firms with Refunds	2,037,334	1,606,692	79%	163,709	8%
7 Firms with Assessments	1,500,834	3,122,528	208%	(171,264)	(11%)
<b>Subtotal - 16 Firms</b>	<b>3,538,168</b>	<b>4,729,220</b>	<b>134%</b>	<b>(7,555)</b>	<b>0%</b>
<b>Average Firm Size</b>	<b>221,136</b>				
<b>Plan A3:</b>					
12 Firms with Refunds	913,696	456,593	50%	271,553	30%
8 Firms with Assessments	360,810	841,618	233%	(68,923)	(19%)
<b>Subtotal - 20 Firms</b>	<b>1,274,506</b>	<b>1,298,211</b>	<b>102%</b>	<b>202,630</b>	<b>16%</b>
<b>Average Firm Size</b>	<b>63,725</b>				
<b>Plan B:</b>					
8 Firms with Refunds	2,470,126	1,101,445	45%	1,345,974	54%
3 Firms with Assessments	1,161,013	1,645,372	142%	(206,359)	(18%)
<b>Subtotal - 11 Firms</b>	<b>3,631,139</b>	<b>2,746,817</b>	<b>76%</b>	<b>1,139,615</b>	<b>31%</b>
<b>Average Firm Size</b>	<b>330,104</b>				